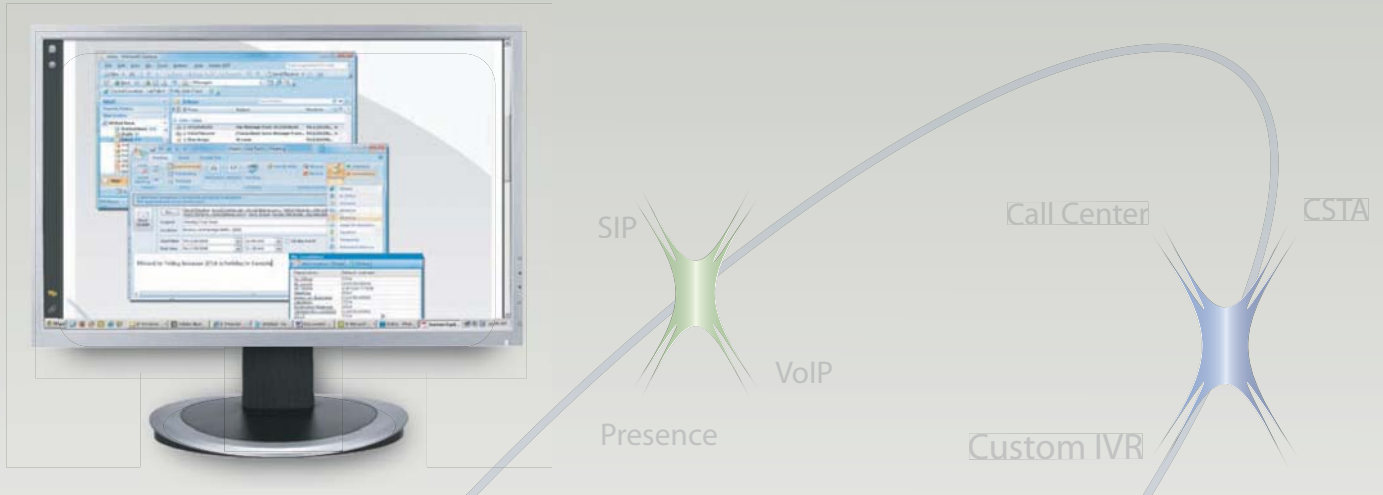
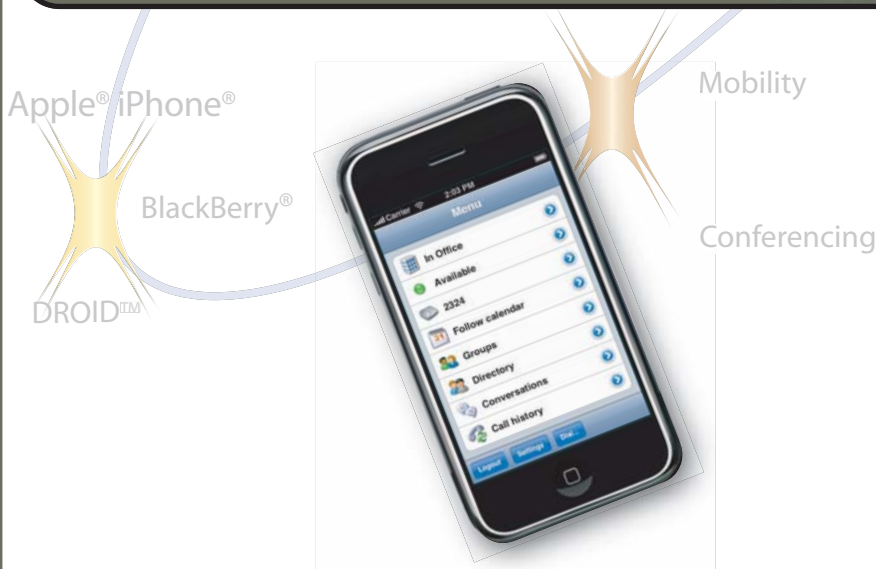


Iwatsu Voice Networks



- Iwatsu Voice Networks 1.** Leading pioneer in voice communications technologies.
- 2.** World-renowned manufacturer of the most stable, highest quality communications products
- 3.** Experts in voice interoperability over emerging protocols such as VoIP, SIP and WiFi.



* Corporate History



Iwatsu Voice Networks began in 1938 with the foundation of our parent company, Iwatsu Electric, in Tokyo, Japan. From humble beginnings, Iwatsu Electric has grown to become a worldwide market leader with more than 1500 employees and manufacturing facilities located around the world. Through the years Iwatsu has been a significant contributor to the evolution of the voice applications that drive today's businesses. Millions of people and thousands of businesses worldwide depend on Iwatsu products to drive their business communications.

In 1975, following the successful introduction of Iwatsu products in North America in 1969, Iwatsu Voice Networks began operations in Carlstadt, NJ. Today, based out of Irving, TX, Iwatsu

Voice Networks leverages a U.S.-based development team to deliver products that address the specific to the needs of businesses in North America. Our development team is in constant contact with our distributors and end users allowing us to develop and enhance products based on the specific needs of our customers. Iwatsu products are available through a network of over 250 authorized distributors located in the United States and Canada.

Iwatsu Voice Networks

Iwatsu's primary focus is engineering. We believe that only through effective engineering is it possible to deliver a superior business communication system. It is our goal to build products that are reliable, easy to use and scalable when expansion is needed. We strive to offer our partners better and easier ways for their company to operate – our mission is to provide Business

* Precision Manufacturing

By manufacturing our own products, Iwatsu Voice Networks is in the enviable position of maintaining total control over product quality. This begins at the initial design sessions and continues through the entire manufacturing process. Iwatsu products are subjected to an extreme quality control regimen that is not taken lightly. At a time in which 10% out-of-box failures are not uncommon for many competitors, Iwatsu Voice Networks continues to achieve an out-of-box failure rate of .0007%.

Equally important is the mean time before failure statistic: 99.999% uptime. The majority of the Iwatsu Voice Networks' components average a 30-year life expectancy—meaning products stay in service. These results can only be obtained through precision manufacturing. Offloading manufacturing responsibilities to third-party manufactures simply do not produce these results.



Three Reasons Iwatsu Makes Sense for Your Business

1. Strongest Product Mix in the Industry

Whether it's a unified communications system, an IP communications system, in-building micro-cellular technology, call center applications or computer telephony integration (CTI), Iwatsu Voice Networks has the right solution for small and medium-sized businesses. We invite you to compare our Iwatsu Enterprise Suite to any other product available. We are confident that Iwatsu will exceed your requirements and deliver the best value on features, reliability and flexibility.

2. Primary Focus on Telecommunications

Since the inception of Iwatsu Electric in 1938, approximately 90% of the company's sales and development efforts worldwide have been focused on business communications. Today we remain as committed as ever and continuously focus the company's development resources on the advancement of telecommunications technology.

3. Consistency and Reliability

Iwatsu Voice Networks has been manufacturing electronic and telecommunications equipment since 1938. To this day, most Iwatsu products are manufactured in one of our wholly-owned, ISO-certified manufacturing facilities. Our commitment to excellence throughout the development and manufacturing process translates to the delivery of a highly-reliable and expertly engineered product line. As a result, Iwatsu Voice Networks has achieved an industry-recognized reputation for quality engineering and product reliability.



Sustainability

Iwatsu takes sustainability very seriously, both in product design and in the manufacturing process. Many telecommunications companies outsource their manufacturing to developing countries with little regard for greenhouse gas (GHG) emissions. By contrast, all products manufactured by Iwatsu are not only ISO 14001 compliant but also on schedule to reduce GHGs by 5% BELOW 1990 calendar year levels.

Product design takes an equally sustainable approach. All Iwatsu products use a passive convection cooling design, which requires no moving fans. The results are profound. Fans require energy to dissipate heat, which itself is an inefficient use of energy. And when fans fail, they often take the components with them. Passive cooling allows us to design and manufacture components with extremely long lifecycles.

Iwatsu Voice Networks reduces product obsolescence by engineering communications systems that do not go end-of-life. A customer who purchased an Iwatsu system in the early 1990s can migrate to the latest Iwatsu Enterprise Suite product and replace only 5% of their originally-purchased system. No other company in the industry can do the same. The result: components that remain in service and out of landfills.



Timeline

- 1939 Iwatsu is founded in Tokyo, Japan
- 1959 Iwatsu releases its first Key System to Nippon Telephone and Telegraph (NTT)
- 1969 Iwatsu products are introduced in the United States
- 1975 Iwatsu America is incorporated in New Jersey
- 1979 The Omega III, one of the first microprocessor-controlled telephone systems available, is released in the U.S.
- 1984 Iwatsu releases the first key system with single line telephones
- 1989 The ADIX Digital Communications System is released
- 1998 The ADIX APS Digital Communications System is introduced
- 1998 The Omega-Voice VMI Voice Mail Card is released
- 1999 The ADIX-VS Digital Communications System is released
- 2000 Iwatsu Campus APS 100% transparent multi-site networking application is released
- 2001 Iwatsu introduces the Omegatrek Wireless Communications System
- 2003 ADIX IP Networking is introduced
- 2004 Iwatsu releases the Iwatsu Enterprise TOL Unified Messaging Platform
- 2005 Iwatsu develops Quadfusion™ technology
- 2005 The Iwatsu Enterprise-CS Converged Communications System is released to the market
- 2006 Iwatsu releases UC Mobile integration for BlackBerry® and Windows® Mobile devices
- 2007 The Iwatsu Enterprise Suite Unified Communications Platform is introduced
- 2007 Iwatsu releases integrated voicemail via SIP protocol
- 2008 The ICON Series telephones are developed in Irving, TX
- 2009 UC Mobile integration for Apple® iPhone® is introduced
- 2009 Iwatsu releases the WeLink Conference Server
- 2010 UC Mobile integration for Google Android/Droid™ is introduced



Part Number 108553. Specifications and descriptions contained herein, including without limitation availability, are subject to change without notice. Interoperability with third party products and/or services may be subject to limitation. Consult your Authorized Iwatsu Distributor for complete details concerning the information contained herein.

Iwatsu Voice Networks® is a registered trademark of Iwatsu America, Inc. Third party products and services trademarks are the registered trademarks of the respective owners.

Apple and iPhone are trademarks of Apple Inc., registered in the U.S. and other countries. iPhone is a trademark of Apple Inc.

GOOGLE is a trademark of Google Inc.

DROID is a trademark of Lucasfilm Ltd. and its related companies. Used under license.

Copyright 2010 Iwatsu America, Inc. All rights reserved. Printed in USA. REV 0210



IWATSU
VOICE NETWORKS

8001 Jetstar Drive
Irving, TX 75063
1.800.974.5070
www.iwatsu.com